

IEUCC FINANCIAL SUMMARY

YTD as of May 31, 2026

	May	2026 YTD	2026 Budget	% of Budget	2025 YTD	2025 TTL
Income						
AG / Break Revenue					8,331	8,331
Dues Revenue	-	287,557			299,176	304,367
Tickets (2025) Revenue	-	4,313				
Sponsorship	-	9,159				
Interest Income					-	5,410
Misc Income	-	1			39	474
Non Member Revenue					11,592	32,414
Total Income	-	301,030			319,138	350,996
Expense						
811 / 3BC Meetings	143	668			754	1,161
AG Show Registration	-	170				
Bank/Merchant Fees	40	355				
811 General Stuff		5,130			4,203	4,807
811 Show Stuff					9,228	10,418
Advertising Expense					315	1,111
Board Expense	-	128			1,071	2,525
Contractor's Dig Breakfast	-	10,664				
Copy Machine Expense	-	6,163			900	1,741
Dozer Day Event Expenses	300	2,800				
Insurance Expense	23	1,677			1,512	1,512
Internet Expense	80	324				
IT Assistance - Dottie Bell					158	490
Mileage Expense - CB					1,000	2,500
Mileage Expense - KB					949	2,180
Misc Expense	-	513			349	453
Office Equipment	-	4,395				
Office Supplies	9	85			978	2,724
One Call Concept	30,047	93,578			78,804	243,162
Petty Cash Expense (KB)					900	2,500
Postage Expense	28	461			2,396	5,899
Professional Fees - CB					15,395	40,147
Professional Fees - KB					5,920	15,440
Professional Fees - Retainer	3,754	18,771			-	7,508
Professional Services	1,213	1,213				
Sec Expense					54	2,320
Storage Expense	155	750			600	1,619
Tax Expense	-	4,511			4,351	4,351
Telephone Expense	50	200			1,240	3,240
WA State Safety Comm Admin - LH	767	3,835			3,750	9,886
Total Expense	36,609	156,389			134,825	367,692
Net Income	(36,609)	144,641			184,313	(16,696)

One Call Concepts, Inc.

7223 Parkway Drive Suite 210 Hanover,
MD 21076

INVOICE

Review by SB

INVOICE #0529202603

DATE: May 29, 2026

TO:
IEUCC

FOR:
Ads from spring 2026

DESCRIPTION	AMOUNT
Facebook Ad	46.86
Facebook Ad	170
Facebook Ad	75.12
GL#: 1110-09	
TOTAL	\$ 245.12

Please make checks payable to One Call Concepts, Inc.

Campaigns

Post: "Excuses are commonly heard after underground..."		
From Sep 18, 2025, 12:00 AM to Sep 29, 2025, 11:59 PM		\$46.86

Post: "Excuses are commonly heard after underground..."	1,311 Impressions	\$46.86
<hr/>		
Post: "You know you need a ticket to go on planes,..."		
From Mar 26, 2026, 12:00 AM to Mar 30, 2026, 5:51 PM		\$15.24

Post: "You know you need a ticket to go on planes,..."	1,206 Impressions	\$15.24
<hr/>		
Post: "Thousands of your neighbors filed an underground..."		
From Mar 26, 2026, 12:00 AM to Mar 30, 2026, 5:51 PM		\$17.35

Post: "Thousands of your neighbors filed an underground..."	834 Impressions	\$17.35
<hr/>		
Post: "Every successful excavation starts with..."		
From Mar 26, 2026, 12:00 AM to Mar 30, 2026, 5:51 PM		\$4.41

Post: "Every successful excavation starts with..."	367 Impressions	\$4.41
<hr/>		
Post: "Thousands of your neighbors filed an underground..."		
From Mar 29, 2026, 12:00 AM to Apr 4, 2026, 11:59 PM		\$18.62

Post: "Thousands of your neighbors filed an underground..."	911 Impressions	\$18.62
<hr/>		
Post: "You know you need a ticket to go on planes,..."		
From Mar 29, 2026, 12:00 AM to Apr 4, 2026, 11:59 PM		\$19.50

Post: "You know you need a ticket to go on planes,..."	1,462 Impressions	\$19.50

✔ Completed • Mar 13

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Post engagements

Thousands of your neighbors filed a...



3,984
Views

2,063
Reach

312
Post
engagements

\$87.44
Spent at
\$4.00 per
day



✔ Completed • Mar 13

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Post engagements

You know you need a ticket to go on...



5,498
Views

2,754
Reach

241
Post
engagements

\$87.78
Spent at
\$4.00 per
day



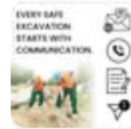
✔ Completed • Mar 13

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Post engagements

Every successful excavation starts ...



4,384
Views

2,273
Reach

206
Post
engagements

\$69.90
Spent at
\$5.00 per
day



Approved by Council for reoccurring invoice.
Reviewed by SB



One Call Concepts, Inc.

7223 Parkway Drive - Suite #210
Hanover, Maryland 21076

Invoice No. **IEUCC326**

INVOICE

Customer

Inland Empire Utility Coordinating Council
C/O Kathy Boykin
7308 N Campbell Road
Otis Orchards, WA 99027

Date 5/11/2025
Account No. IEUCC
Month of Srvc Apr-26
Terms Upon Receipt

Qty	Description	Unit Price	TOTAL
1073	Incoming Locate Requests - Center entered	\$7.50	\$8,047.50
81	Updates Itic	\$4.79	\$387.99
2155	Incoming Locate Requests Itic wo/map	\$5.69	\$12,261.95
1966	Incoming Locate Requests Itic w/map	\$4.79	\$9,417.14
5275	Total Requests		
0	Ticket delivery (modem)	\$0.25	\$0.00
22	Ticket delivery (voice)	\$1.50	\$33.00
21	Credit for DIR tickets	\$4.79	(\$100.59)
	Blended Ticket Price = \$5.71		
	Base price August 1 ,2025 -July 31, 2028 = \$7.50		

Payment Details

Make checks payable to:

One Call Concepts, Inc.

Any questions? Call (503)232-1987

Subtotal	\$30,046.99
Shipping & Handling	\$0.00
Taxes	
TOTAL	\$30,046.99

Inland Empire Utility Coordinating Council

06/04/26

Balance Sheet

Accrual Basis

As of May 31, 2026

	May 31, 26	May 31, 25	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
10000 · Washington Trust Bank Checking	220,741.74	294,802.45	-74,060.71	-25.1%
10500 · Riverside CD	124,570.09	119,160.57	5,409.52	4.5%
Total Checking/Savings	345,311.83	413,963.02	-68,651.19	-16.6%
Accounts Receivable				
11000 · Accounts Receivable	39,872.94	0.00	39,872.94	100.0%
Total Accounts Receivable	39,872.94	0.00	39,872.94	100.0%
Other Current Assets				
Prepaid Expenses	236.00	0.00	236.00	100.0%
Total Other Current Assets	236.00	0.00	236.00	100.0%
Total Current Assets	385,420.77	413,963.02	-28,542.25	-6.9%
TOTAL ASSETS	385,420.77	413,963.02	-28,542.25	-6.9%
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
20000 · Accounts Payable	27,826.82	0.00	27,826.82	100.0%
Total Accounts Payable	27,826.82	0.00	27,826.82	100.0%
Total Current Liabilities	27,826.82	0.00	27,826.82	100.0%
Total Liabilities	27,826.82	0.00	27,826.82	100.0%
Equity				
30000 · Opening Balance Equity	229,649.64	229,649.64	0.00	0.0%
32000 · Unrestricted Net Assets	-16,696.27	0.00	-16,696.27	-100.0%
Net Income	144,640.58	184,313.38	-39,672.80	-21.5%
Total Equity	357,593.95	413,963.02	-56,369.07	-13.6%
TOTAL LIABILITIES & EQUITY	385,420.77	413,963.02	-28,542.25	-6.9%

	2020	2021	2022	2023	2024	2025	2026	Incoming Net Change	Net % Change
J	1858	2298	1873	1768	1972	2574	2273	-301	-11.69%
F	2455	2249	2351	1874	2555	1867	2653	786	42.10%
M	3633	5014	4706	3817	3750	4153	4367	214	5.15%
A	3968	5527	4844	4299	4857	5380	5275	-105	-1.95%
M	4820	4989	5058	4687	4582	4596			
J	5020	4874	4621	4787	4177	4884			
J	4319	4489	4216	4120	4090	4839			
A	4063	4643	4465	4445	4155	4088			
S	4177	4725	4193	4099	3838	4480			
O	3915	3850	3607	4037	4095	4587			
N	2637	2968	2029	2756	2523	2875			
D	2219	2061	1077	1638	2457	2192			

	2020	2021	2022	2023	2024	2025	2026	YTD Incoming Net Change	Net % Change
J	1858	2298	1873	1768	1972	2574	2273	-301	-11.69%
F	4313	4547	4224	3642	4527	4441	4926	485	10.92%
M	7946	9561	8930	7459	8277	8594	9293	699	8.13%
A	11914	15088	13774	11758	13134	13974	14568	594	4.25%
M	16734	20077	18832	16445	17716	18570			
J	21754	24951	23453	21232	21893	23454			
J	26073	29440	27669	25352	25983	28293			
A	30136	34083	32134	29797	30138	32381			
S	34313	38808	36327	33896	33976	36861			
O	38228	42658	39934	37933	38071	41448			
N	40865	45626	41963	40689	40594	44323			
D	43084	47687	43040	42327	43051	46515			

	2020	2021	2022	2023	2024	2025	2026	Outgoing Net Change	Net % Change
J	12219	13686	12531	10216	11068	13621	13525	-96	-0.70%
F	15382	14098	13982	10922	13934	9848	16124	6276	63.73%
M	22576	29154	27993	21348	20577	22312	25059	2747	12.31%
A	23436	31337	27953	23290	24832	27822	29324	1502	5.40%
M	28786	28579	28660	25894	23740	24063			
J	29923	27796	25545	25927	21368	26169			
J	25924	26475	23253	22681	21560	26749			
A	24120	26806	24243	23531	21683	22024			

S	24377	27135	22668	21154	19728	24139
O	22801	22140	19825	21107	21543	23804
N	16147	17657	11368	14694	13690	16536
D	13575	12343	6263	9056	13223	12901

	YTD Outgoing							Net	Net %
	2020	2021	2022	2023	2024	2025	2026	Change	Change
J	12219	13686	12531	10216	11068	13621	13525	-96	-0.70%
F	27601	27784	26513	21138	25002	23469	29649	6180	26.33%
M	50177	56938	54506	42486	45579	45781	54708	8927	19.50%
A	73613	88275	82459	65776	70411	73603	84032	10429	14.17%
M	102399	116854	111119	91670	94151	97666			
J	132322	144650	136664	117597	115519	123835			
J	158246	171125	159917	140278	137079	150584			
A	182366	197931	184160	163809	158762	172608			
S	206743	225066	206828	184963	178490	196747			
O	229544	247206	226653	206070	200033	220551			
N	245691	264863	238021	220764	213723	237087			
D	259266	277206	244284	229820	226946	249988			

	ITIC										ITIC %	ITIC %	ITIC %	ITIC %	ITIC %	ITIC %	ITIC %
	2020	2021	2022	2023	2024	2025	2026	Net	Net %	ITIC %	2020	2021	2022	2023	2024	2025	2026
								Change	Change								
J	1178	1516	1447	1292	1502	2131	1940	-191	-8.96%	85.35%	63.40%	65.97%	77.26%	73.08%	76.17%	82.79%	85.35%
F	1528	1611	1688	1278	1863	1573	2231	658	41.83%	84.09%	62.24%	71.63%	71.80%	68.20%	72.92%	84.25%	84.09%
M	2275	3667	3396	2861	2726	3330	3578	248	7.45%	81.93%	62.62%	73.14%	72.16%	74.95%	72.69%	80.18%	81.93%
A	1950	3748	3375	2981	3487	4199	4202	3	0.07%	79.66%	49.14%	67.81%	69.67%	69.34%	71.79%	78.05%	79.66%
M	2640	3374	3602	3157	3357	3534					54.77%	67.63%	71.21%	67.36%	73.26%	76.89%	
J	2842	3433	3225	3440	3097	3878					56.61%	70.43%	69.79%	71.86%	74.14%	79.40%	
J	2513	3153	2976	2920	3152	3797					58.18%	70.24%	70.59%	70.87%	77.07%	78.47%	
A	2331	3240	3096	3169	3199	3127					57.37%	69.78%	69.34%	71.29%	76.99%	76.49%	
S	2480	3365	2982	2826	2950	3467					59.37%	71.22%	71.12%	68.94%	76.86%	77.39%	
O	2520	2781	2533	3029	3192	3643					64.37%	72.23%	70.22%	75.03%	77.95%	79.42%	
N	1852	2248	1490	2075	1972	2364					70.23%	75.74%	73.44%	75.29%	78.16%	82.23%	
D	1570	1528	801	1251	2032	1808					70.75%	74.14%	74.37%	76.37%	82.70%	82.48%	

	YTD ITIC										3 month	ITIC %	ITIC %	ITIC %	ITIC %	ITIC %	ITIC %	ITIC %
	2020	2021	2022	2023	2024	2025	2026	Net	Net %	ITIC %	2020	2021	2022	2023	2024	2025	2026	
								Change	Change									
J	1178	1516	1447	1292	1502	2131	1940	-191	-8.96%			69%	76%	74%	76%	81%	83%	
F	2706	3127	3135	2570	3365	3704	4171	467	12.61%			69%	74%	71%	75%	83%	84%	
M	4981	6794	6531	5431	6091	7034	7749	715	10.16%		63%	71%	73%	73%	74%	82%	83%	

A	6931	10542	9906	8412	9578	11233	11951	718	6.39%	57%	71%	71%	71%	72%	80%	81%
M	9571	13916	13508	11569	12935	14767				55%	69%	71%	70%	73%	78%	
J	12413	17349	16733	15009	16032	18645				54%	69%	70%	70%	73%	78%	
J	14926	20502	19709	17929	19184	22442				56%	69%	71%	70%	75%	78%	
A	17257	23742	22805	21098	22383	25569				57%	70%	70%	71%	76%	78%	
S	19737	27107	25787	23924	25333	29036				58%	70%	70%	70%	77%	78%	
O	22257	29888	28320	26953	28525	32679				60%	71%	70%	72%	77%	78%	
N	24109	32136	29810	29028	30497	35043				64%	73%	71%	73%	78%	79%	
D	25679	33664	30611	30279	32529	33147				68%	74%	72%	75%	79%	81%	

	2020	2021	2022	2023	2024	2025	2026	Average Tkts/Day Net Change	Net % Change
J	60	74	60	57	64	83	73	-10	-11.69%
F	85	80	84	67	88	67	95	28	42.10%
M	117	162	152	123	121	134	141	7	5.15%
A	132	184	161	143	162	179	176	-4	-1.95%
M	155	161	163	151	148	148			
J	167	162	154	160	139	163			
J	139	145	136	133	132	156			
A	131	150	149	143	134	132			
S	139	158	140	137	128	149			
O	126	124	116	130	132	148			
N	88	99	68	92	84	96			
D	72	66	35	53	79	71			

	2020	2021	2022	2023	2024	2025	2026	Ticket ratio In/Out
J	6.58	5.96	6.69	5.78	5.61	5.29	5.95	
F	6.27	6.27	5.95	5.83	5.45	5.27	6.08	
M	6.21	5.81	5.95	5.59	5.49	5.37	5.74	
A	5.91	5.67	5.77	5.42	5.11	5.17	5.56	
M	5.97	5.73	5.67	5.52	5.18	5.24		
J	5.96	5.70	5.53	5.42	5.12	5.36		
J	6.00	5.90	5.52	5.51	5.27	5.53		
A	5.94	5.77	5.43	5.29	5.22	5.39		
S	5.84	5.74	5.41	5.16	5.14	5.39		
O	5.82	5.75	5.50	5.23	5.26	5.19		
N	6.12	5.95	5.60	5.33	5.43	5.75		
D	6.12	5.99	5.82	5.53	5.38	5.89		